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JOSEPH C. STEINER, CPA, CTP

Joseph C. Steiner: Joe resides with his family in Maine, where they have lived since 1980. As a sole practitioner, he has been providing interim and turnaround management services to small and medium sized companies throughout northern New England since 1994. Joe received a BS degree in Industrial Technology from Syracuse University in 1964. After 4 years of military service as a commissioned officer, including a year in Viet Nam with the 4th Infantry Division, he returned to Syracuse, earning an MBA in Industrial Management in 1970.

As a senior consultant with a former “big six” CPA firm, where Joe specialized in the design and implementation of computerized management information, manufacturing planning and control, and cost accounting systems. He was called upon frequently by the audit staff to assist in difficult inventory valuation issues for larger manufacturing clients.

Joe served as President of the Hartford County Chapter of the American Production and Inventory Control Society (APICS), and was an early recipient of that organization’s professional certification (Certified in Production and Inventory Management). He is currently active in the International Turnaround Management Association (ITMA), where he chaired the committee that founded ITMA’s Maine Satellite Chapter (a satellite of the Northeast Chapter). Joe has been a Certified Turnaround Professional (CTP) since 1999.

Joe’s corporate experience includes senior operational management positions as Manufacturing Engineering Manager and Divisional Materials Manager in several large, international manufacturing companies, including Digital Equipment Corporation, and senior financial management positions as Controller and Chief Financial Officer in similar companies. He owned and operated a light construction equipment sales and rental company for several years.

Joe has broad Chapter 11 expertise, having served as court appointed Financial Adviser, Interim CFO or Interim COO for a series of debtors-in-possession, and as Chairman of an Unsecured Creditors’ Committee. Functions have included planning and preparation for filing, extensive pre and post petition negotiations with creditor groups, US Trustee reporting and operating compliance, development/approval/implementation of Plans of Reorganization, and bulk asset sales under Section 363 of the Code.

Joe has served as Interim CFO, Interim COO, and advisor to the Board of Directors for a number of clients. Recent engagements have included secured lender workout and refinancing for a forest products manufacturer, secured lender workout for a seafood processor, manufacturing systems evaluation and selection for a hardgoods manufacturer, emergency refinancing for a recreational products manufacturer and start-up of a paper mill that had been purchased out of bankruptcy.